



Number	Question	Response
1	Are you looking for a licensing model or a turn-key model?	We are looking for a platform that provides a turn-key solution.
2	Will you be awarding RFP to multiple vendors?	<p>We prefer to award the contract to a single vendor but reserve the right to award to multiple vendors.</p> <p>Please refer to page 6, second paragraph, of the RFP. "While it is the intent of Durham Public Schools to award this RFP to a single Vendor, Durham Public Schools reserves the right to make separate awards to different Vendors for one or more line items, to not award one or more line items or to cancel this RFP in its entirety without awarding a contract, if it is considered to be most advantageous to Durham Public Schools to do so."</p>
3	Does the district intend to award a single vendor or multiple vendors through this process?	Refer to response in question #2.
4	Is the awarded contract intended as a districtwide implementation or to provide a list of approved vendors for individual schools to purchase from?	The awarded contract will be implemented district wide. Schools will not be provided a list of approved vendors to select from.
5	<p>On page 17, under Information and Descriptive Literature, the RFP states, "if required elsewhere in this proposal, each Vendor must submit with their proposal sketches, descriptive literature and/or complete specifications covering the products offered."</p> <p>Are any sketches, descriptive literature, and/or complete specifications covering the products offered required in this proposal, and if so, how should they be included within/alongside the Proposal Content requirements laid out on pages 4-5? If they are not required, can vendors opt to submit supplemental materials alongside the required materials?</p>	<p>Vendors are required to submit the items outlined on page 4 under proposal contents and items on page 17 under Information and Descriptive Literature.</p> <p>You may opt to submit supplemental materials along with the required materials.</p> <p>Vendors may choose to include supplemental materials within the requirements or in a separate section.</p>
6	<p>Page 5, instruction 2.1 d) reads "Post-It Flag the price page."</p> <p>To clarify, is the district looking for a physical</p>	The intention is for the price page to be clearly labeled and easily accessible. You can use tabbed card stock separators, Post-It Flags, or other indicators.

	post-it note on this page, or will any tabbed indicator (such as a tabbed card stock separator) suffice?	
7	Will the district use vendor teachers for first time credit courses and district teachers for online credit recovery?	<p>We will use North Carolina certified vendor teachers for first time credit. The vendor is required to hire the North Carolina certified teachers and provide them to our students. All provided courses must be taught by a North Carolina certified teacher.</p> <p>For credit recovery, we currently use lab facilitators to oversee the students enrolled in computer graded North Carolina aligned courses. Students in credit recovery courses are not assigned teacher graded discussions and/or assignments and do not have access to a live teacher through the vendor.</p>
8	<p>Are bidders required to submit one original copy, two duplicate hard copies, AND a digital copy? Or one original copy, 1 duplicate hard copy, and one digital copy?</p> <p>Page 2, Notice to Bidders RFP Text: Please submit three (3) copies of your proposal. One copy must be marked original. One copy must be in digital format.</p>	Bidders are required to submit 1 digital format and 2 printed copies. One printed copy must be marked original.
9	<p>Are vendors required to submit the district's entire RFP with their response?</p> <p>Page 5, 2.1 Proposal contents, item c RFP Text: Completed and signed version of executed pages, along with the body of the RFP, and signed receipt pages if any addenda released in conjunction with this RFP.</p>	Yes, vendors are required to submit the district's entire RFP with their responses.
10	<p>Please clarify if the district is looking for vendor-provided certified teachers within a district-run virtual program or if the district is looking for a fully accredited virtual school, or both?</p> <p>Page 12, Requirement #105 All Classes taught by North Carolina Certified Teachers</p>	<p>We are looking for a fully accredited virtual program that will provide both courses and teachers. The courses must meet North Carolina Standard Course of Study. The teachers must be certified in the state of North Carolina.</p> <p>Teachers with certification in a state that has a reciprocal agreement with North Carolina, will need to apply for and receive a North Carolina Certified Teaching License before they can teach Durham Public Schools students. Durham Public Schools (DPS) will require a state issued license number from every teacher with DPS students assigned to them.</p>
11	Is the district interested in Social-emotional learning courses at this time?	At this time, we are looking for high school core courses and electives.
12	Page 3, Section 1.2 states that "if Vendors have questions, issues, or exceptions	Please identify any conflicting language in the terms when submitting your bid.

	<p>regarding any term, condition, or other component within this RFP, those must be submitted as questions in accordance with the instructions in Section 1.1. PROPOSAL QUESTIONS.</p> <p>We are a Software as a Service provider. As a SAAS provider we have a license agreement which includes our standard terms for the license of our online content. Is it permissible to incorporate our standard terms if the terms of the bid take precedence over any conflicting language? Or will the District accept negotiation of any conflicting terms in the vendors standard license agreement if awarded?</p>	<p>The district will negotiate any conflicting terms in the license agreement.</p>
13	<p>Page 11, Requirement 101 – The College Board requires the use of specific textbooks. Will the district accept a bid which includes the requirement for offline textbooks used (required) for Advanced Placement courses?</p>	<p>If College Board absolutely requires the use of an offline textbook, we will consider its use. Please include the cost of any necessary offline AP textbooks in the cost of an AP course. We will not issue a separate RFP for eLearning textbooks. We also do not want to be responsible for collecting and returning eLearning textbooks.</p>
14	<p>Ideally, would Durham Public Schools like to bring the 850 course enrollments from NCVPS to the awarded Vendor? And If so, would those courses be offered for First Time Credit with a DPS teacher or a Vendor HQ Teacher?</p>	<p>Durham Public Schools is currently planning to continue our partnership with NCVPS as we use several Occupational Course of Study (OCS) courses. However, DPS is open to proposals with options that provide a solution that meets the diverse needs of all of our students. Vendors must supply the North Carolina certified teacher for all eLearning courses they offer.</p>
15	<p>Similarly would they be looking to offer the 250 course enrollments with EdOptions Academy for initial credit with a DPS teacher or the awarded Vendor HQ Teacher?</p>	<p>Please refer to question 14.</p> <p>Durham Public Schools will not provide teachers for any vendor. The awarded vendor is required to hire the North Carolina certified teachers and provide them to our students. All provided courses must be taught by a North Carolina certified teacher.</p>
16	<p>Is DPS looking for 1:1 access for Lesson Modules and Test Prep at all Secondary Schools or just High Schools?</p>	<p>DPS is looking for a solution for 9th-12th grade students:</p> <ul style="list-style-type: none"> <li>- 1:1 access for credit recovery and first time credit.</li> <li>- Modules teachers can use for blended learning in a classroom</li> <li>- 1:1 ACT, SAT, CTE Test Prep</li> <li>- Provide for demonstrated mastery for student placement</li> </ul> <p>To clarify, we have some middle school students that take high school level first time credit courses for acceleration.</p>

17	Specifically, what CTE Courses is DPS seeking CTE Prep for which is referenced on page 12?	<a href="#">DPS is seeking NC DPI CTE aligned essential standard courses</a>
18	What is DPS looking for the Vendor to provide during the Pilot stage in Spring?	<p>DPS would like to test the proposed eLearning platform at a couple of school sites with administrators, instructors, and students. The expectation is to have full access to the product in order to experience what it would be like to take this course online. Vendors are able to be present, during the pilot, at their own expense.</p> <p>We do not intend for students to complete the course or earn course credit during the pilot program.</p>