

BID TABULATION SHEET

	A	B	C
1			
2	RPF#: 179-2324-239-CNS_STAFF_COFF_SVS		
3		Bid Opening Date:04/30/24	
4	BIDDER NAME	BID TOTAL	COMMENTS
5	CARRBORO COFFEE ROASTERS	SEE ATTACHMENTS	
6			
7	COUNTER CULTURE COFFEE	SEE ATTACHMENTS	
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6.0 PROPOSAL

**Durham Public Schools
School Nutrition Services
RFP Specifications SY24-25
Staff Coffee & Tea Service Pilot Project**

The proposer will provide a list of currently available products and pricing. This is a line item bid, and DPS School Nutrition Services reserves the right to accept all, some or none of the proposals offered on a line by line basis. A vendor can bid on some or all of the items listed below. Each line item will be reviewed against comparable items offered by all vendors. A vendor may bid on one, some, or all of the items listed below.

DPS SNS is asking for pricing at three levels of pilot implementation. DPS SNS will determine how large a pilot project to implement in SY2024-25 based on costs and pricing offered by vendors in this bid.

Company Name Carrboro Coffee Company

N.C. Sales/Use Tax No.: 601076526

Item No.	Unit	Description <i>If Pack Size, Unit, Price, Brand, the pack size and price for unit price for the pack size listed.</i>	Unit Price	Estimated Unit Needed	Estimated Unit Frequency	Total Price (180 school days)
Pilot Version A (3 Schools)						
- 1 elementary school - 1 middle school - 1 high school						
- Estimated Daily Use: 25 cups a day per school - 180 school days per year						
1	5lb. bag coffee beans	Coffee beans, whole, roasted	\$48.75 (drip) \$50.00 (espresso)	5lb drip coffee per school per week 5lb of espresso per school per week	Weekly during school year	Drip: \$146.25/week or \$3510 for 24 weeks Espresso: \$150.00/week or \$3600 for 24 weeks
2	1lb bag Coffee beans	Coffee beans, whole, roasted, decaffeinated	\$10.25 (drip and/or espresso)	1lb drip coffee per school per week 1lb espresso per school per week	Weekly during school year	Drip: \$30.75/week or \$738 for 24 weeks Espresso: \$30.75/week or \$738 for 24 weeks
3	1 machine	Coffee machine (drip coffee, ice coffee, hot water for tea); includes coffee bean grinder (if not, please provide separate grinder pricing)	Option A For Drip (hot & cold): Bean-to-cup Bunn Sure Immersion 312 \$8956.72 Option A Filters: Bunn Sure Immersion Filter Roll \$53.88 Option B For Drip (hot only): Fetco GR2.2 Grinder (\$1886.97) + Fetco CBS 51H-15 Brewer (\$2208.88) Option B Filters: Case of 500 (\$42.02) Option C (hot, cold + espresso): Simonelli ProntoBar 2-Step (\$11313.75)	Option A: 1 per school Option A Filters: 3 rolls per school per 24 weeks Option B: 1 per school Option B Filters: Option C: 1 per school	N/A Bi-monthly during school year N/A 1 case per school year N/A	Option A: \$26,870.16 for 3 Option A Filters: \$484.88 for 3 machines Option B: \$12287.55 for 3 sets Option B Filters: \$126.06 for 3 schools Option C: \$33941.25 for 3 schools

Item No.	Unit	Description	Price to include training	Price to include support	Price to include training and support	Price to include training and support for 3 locations
4	N/A	Machine maintenance & support. Please quote an annual fee for coffee machine training, maintenance, repair and support.	<p>Option A: Training, maintenance and support = \$0/location.</p> <p>Repair = \$50/hr + cost of parts + tax</p> <p>Option B & C: Training, maintenance and support = \$400/location + tax.</p> <p>Repair = \$50/hr + cost of parts + tax</p>	N/A	Per year	<p>Option A: Training, maintenance and support = \$0/location.</p> <p>Repair = \$50/hr + cost of parts + tax</p> <p>Option B & C: Training, maintenance and support = \$1293.00 for 3 locations</p> <p>Repair = \$50/hr + cost of parts + tax</p>
5	1 case - 250 cups					
6	1 case - 250 cups					
7	1 case - 250 lids					
8	1 case - 250 cup sleeves					
9	1 case - 84 single serve tea bags	Tea bags, assorted flavors (please list all choices; please list caffeinated, green and herbal teas separately), single serve; tea bag must be unbleached and compostable; packaging must be compostable and/or recyclable	<p>\$84 (case of six boxes, each containing 20 single-serve tea bags:</p> <p>Black (caffeinated) Box: Organic English Breakfast Earl Grey Supreme Darjeeling</p> <p>Green Box: Organic Green Dragon Pearl Jasmine Green</p> <p>Herbal Box: Chamomile Mint Verbena</p>	1 case/month/school	1 case/month/school for six months	\$252.00 per school or \$1512.00 for 6 cases for 3 schools

Item No.	Unit	Description	Unit Price	Estimated Qty. Needed	Frequency	Estimated Total (180 school days)
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Pilot Version B (6 Schools)
 - 2 elementary schools - 2 middle schools - 2 high schools
 - Estimated Daily Use: 25 cups a day per school - 180 school days per year

1	5lb bag coffee beans	Coffee beans, whole, roasted	\$48.75 (drip) \$50.00 (espresso)	5lb drip coffee per school per week 5lb of espresso per school per week	Weekly during school year	Drip: \$292.50 week or \$7020 for 24 weeks Espresso: \$300.00/week or \$7200 for 24 weeks
2	1lb bag Coffee beans	Coffee beans, whole, roasted, decaffeinated	\$10.25 (drip and/or espresso)	1lb drip coffee per school per week 1lb espresso per school per week	Weekly during school year	Drip: \$61.50/week or \$1476 for 24 weeks Espresso: \$61.50/week or \$738 for 24 weeks
3	1 machine	Coffee machine (drip coffee, ice coffee, hot water for tea); includes coffee bean grinder (if not, please provide separate grinder pricing)	Option A For Drip (hot & cold): Bean-to-cup Bunn Sure Immersion 312 \$8956.72 Option A Filters: Bunn Sure Immersion Filter Roll \$53.88 Option B For Drip (hot only): Fetco GR2.2 Grinder (\$1886.97) + Fetco CBS 51H-15 Brewer (\$2208.88) Option B Filters: Case of 500 (\$42.02) Option C (hot, cold + espresso): Simonelli ProntoBar 2-Step (\$10775.00)	Option A: 1 per school Option A Filters: 3 rolls per school per 24 weeks Option B: 1 per school Option B Filters: Option C: 1 per school	N/A Bi-monthly during school year N/A 1 case per school year N/A	Option A: \$53740.32 for 6 Option A Filters: \$969.76 for 6 machines Option B: \$24575.10 for 6 sets Option B Filters: \$252.12 for 6 schools Option C: \$64650.00 for 6 schools
4	N/A	Machine maintenance & support. Please quote an annual fee for coffee machine training, maintenance, repair and support.	Option A: Training, maintenance and support = \$0/location. Repair = \$50/hr + cost of parts + tax Option B & C: Training, maintenance and support = \$400/location + tax. Repair = \$50/hr + cost of parts + tax	N/A	Per year	Option A: Training, maintenance and support = \$0/location. Repair = \$50/hr + cost of parts + tax Option B & C: Training, maintenance and support = \$2586.00 for 6 locations Repair = \$50/hr + cost of parts + tax
5	1 case - 250 cups					
6	1 case - 250 cups					
7	1 case - 250 lids					
8	1 case - 250 cup sleeves					

Item No.	Unit	Description <i>If pack size differs, please change the unit price and indicate the unit price for the pack size quoted.</i>	Unit Price	Estimated Units Needed	Estimated Unit Frequency	Total Price (180 school days)
9	1 case - 84 single serve tea bags	Tea bags, assorted flavors (please list all choices; please list caffeinated, green and herbal teas separately), single serve; tea bag must be unbleached and compostable; packaging must be compostable and/or recyclable	\$84 (case of six boxes, each containing 20 single-serve tea bags: Black (caffeinated) Box: Organic English Breakfast Earl Grey Supreme Darjeeling Green Box: Organic Green Dragon Pearl Jasmine Green Herbal Box: Chamomile Mint Verbena	1 case/month/school	1 case/month/school for six months	\$504.00 per school or \$3024.00 for 6 cases for 6 schools

Item No.	Unit	Description <i>If pack size differs, please change the unit price and indicate the unit price for the pack size quoted.</i>	Unit Price	Estimated Units Needed	Estimated Unit Frequency	Total Price (180 school days)
Pilot Version C (10 Schools)						
- 2 elementary schools - 2 middle schools - 2 high schools						
- Estimated Daily Use: 25 cups a day per school - 180 school days per year						
1	5lb bag coffee beans	Coffee beans, whole, roasted	\$48.75 (drip) \$50.00 (espresso)	5lb drip coffee per school per week 5lb of espresso per school per week	Weekly during school year	Drip: \$487.50 week or \$11700.00 for 24 weeks Espresso: \$500.00/week or \$12000.00 for 24 weeks
2	1lb bag Coffee beans	Coffee beans, whole, roasted, decaffeinated	\$10.25 (drip and/or espresso)	1lb drip coffee per school per week 1lb espresso per school per week	Weekly during school year	Drip: \$102.50/week or \$12460 for 24 weeks Espresso: \$102.50/week or \$12460 for 24 weeks
3	1 machine	Coffee machine (drip coffee, ice coffee, hot water for tea); includes coffee bean grinder (if not, please provide separate grinder pricing)	Option A For Drip (hot & cold): Bean-to-cup Bunn Sure Immersion 312 \$8956.72 Option A Filters: Bunn Sure Immersion Filter Roll \$53.88 Option B For Drip (hot only): Fetco GR2.2 Grinder (\$1886.97) + Fetco CBS 51H-15 Brewer (\$2208.88) Option B Filters: Case of 500 (\$42.02) Option C (hot, cold + espresso): Simonelli ProntoBar 2-Step (\$10775.00)	Option A: 1 per school Option A Filters: 3 rolls per school per 24 weeks Option B: 1 per school Option B Filters: 1 case per school year Option C: 1 per school	N/A Bi-monthly during school year N/A N/A	Option A: \$89567.20 for 10 machines Option A Filters: \$1616.40 for 10 machines Option B: \$40958.50 for 10 sets Option B Filters: \$420.20 for 6 schools Option C: \$107750.00 for 10 schools

Item No.	Unit	Description <i>(Please list all choices; please list caffeinated, green and herbal teas separately)</i>	Unit Price <i>(Please list all choices; please list caffeinated, green and herbal teas separately)</i>	Estimated Qty. per School	Frequency	Unit Price (10 school locations)
4	N/A	Machine maintenance & support. Please quote an annual fee for coffee machine training, maintenance, repair and support.	<p>Option A: Training, maintenance and support = \$0/location.</p> <p>Repair = \$50/hr + cost of parts + tax</p> <p>Option B & C: Training, maintenance and support = \$400/location + tax.</p> <p>Repair = \$50/hr + cost of parts + tax</p>	N/A	Per year	<p>Option A: Training, maintenance and support = \$0/location.</p> <p>Repair = \$50/hr + cost of parts + tax</p> <p>Option B & C: Training, maintenance and support = \$4310.00 for 10 locations</p> <p>Repair = \$50/hr + cost of parts + tax</p>
5	1 case - 250 cups					
6	1 case - 250 cups					
7	1 case - 250 lids					
8	1 case - 250 cup sleeves					
9	1 case - 84 single serve tea bags	Tea bags, assorted flavors (please list all choices; please list caffeinated, green and herbal teas separately), single serve; tea bag must be unbleached and compostable; packaging must be compostable and/or recyclable	<p>\$84 (case of six boxes, each containing 20 single-serve tea bags:</p> <p>Black (caffeinated) Box: Organic English Breakfast Earl Grey Supreme Darjeeling</p> <p>Green Box: Organic Green Dragon Pearl Jasmine Green</p> <p>Herbal Box: Chamomile Mint Verbena</p>	1 case/month/school	1 case/month/school for six months	\$504.00 per school or \$5040.00 for 10 schools

6.0 PROPOSAL

**Durham Public Schools
School Nutrition Services
RFP Specifications SY24-25
Staff Coffee & Tea Service Pilot Project**

The proposer will provide a list of currently available products and pricing. This is a line item bid, and DPS School Nutrition Services reserves the right to accept all, some or none of the proposals offered on a line by line basis. A vendor can bid on some or all of the items listed below. Each line item will be reviewed against comparable items offered by all vendors. A vendor may bid on one, some, or all of the items listed below.

DPS SNS is asking for pricing at three levels of pilot implementation. DPS SNS will determine how large a pilot project to implement in SY2024-25 based on costs and pricing offered by vendors in this bid.

Company Name Counter Culture Coffee

N.C. Sales/Use Tax No.: 003230461

Item No.	Unit	Description <i>If pack sizes differ, please change the pack size and quote the unit price for the pack size quoted.</i>	Unit Price	Estimated Units Needed	Estimated Usage Frequency	Total Price
Pilot Version A (3 schools)						
<ul style="list-style-type: none"> - 1 elementary school - 1 middle school - 1 high school - Estimated daily use: 25 cups coffee per day per school - 180 school days per year 						
1	5 lb bag coffee beans	Coffee beans, whole, roasted	\$58.75	9	Bi-Weekly	\$528.75
2	5 lb bag coffee beans	Coffee beans, whole, roasted, decaffeinated	\$63.75	3	Bi-Weekly	\$176.25
3	1 machine	Coffee machine (drip coffee, ice coffee, hot water for tea); includes coffee bean grinder (if not, please provide separate grinder pricing). <i>Optional: provide a second quote for a machine that includes espresso capacity as well.</i>	Brewer - \$1,297 Grinder - \$1,272 Espresso - \$13,292 Tax: \$1,189.57	3 machines		Brewers - \$3,891 Grinders - \$3,816 Espresso - \$39,876 Tax: \$3,568.73
4	n/a	Machine maintenance and support. Please quote an annual fee for coffee machine training, maintenance, repair, and support.		As Needed	Bi-Annual Preventative maintenance	1st year no charge for parts or labor. Free Labor afterwards
5	1 case - 250 cups	Coffee cups, 8 oz, compostable, no PFAS				

6	1 case - 250 cups	Coffee cups, 12 oz, compostable, no PFAS				
7	1 case - 250 lids	Coffee cup lids, fit 8 oz and 12 oz cup, compostable, no PFAS				
8	1 case - 250 cup sleeves	Coffee cup sleeves, fit 8 oz and 12 oz cup, compostable				
9	1 case - 50 single serve tea bags	Tea bags, assorted flavors (please list all choices; please list caffeinated, green, and herbal teas separately), single serve; tea bag must be unbleached and compostable; packaging must be compostable and/or recyclable				

Pilot Version B (6 schools)

- 2 elementary schools
- 2 middle schools
- 2 high schools
- Estimated daily use: 25 cups coffee per day per school
- 180 school days per year

1	5 lb bag coffee beans	Coffee beans, whole, roasted	\$57.57 2% disc	18	Bi-Weekly	\$1,036
2	5 lb bag coffee beans	Coffee beans, whole, roasted, decaffeinated	\$62.47 2% disc	6	Bi-Weekly	\$374.82
3	1 machine	Coffee machine (drip coffee, ice coffee, hot water for tea); includes coffee bean grinder (if not, please provide separate grinder pricing). <i>Optional: provide a second quote for a machine that includes espresso capacity as well.</i>	Brewer - \$1,232 Grinder - \$1,208.40 Espresso - 12,627.40 Tax: \$1,130.60	6 machines 5% equipment discount		Brewer - \$7,392 Grinder - 7,250.40 Espresso - \$75,762 Tax: \$6,780
4	n/a	Machine maintenance and support. Please quote an annual fee for coffee machine training, maintenance, repair, and support.		As Needed	Bi-annual Preventative Maintenance	1st year free parts and labor. Free labor after
5	1 case - 250 cups	Coffee cups, 8 oz, compostable, no PFAS				
6	1 case - 250 cups	Coffee cups, 12 oz, compostable, no PFAS				
7	1 case - 250 lids	Coffee cup lids, fit 8 oz and 12 oz cup, compostable, no PFAS				
8	1 case - 250 cup sleeves	Coffee cup sleeves, fit 8 oz and 12 oz cup, compostable				
9	1 case - 50 single	Tea bags, assorted flavors (please list all choices; please list caffeinated, green, and herbal teas separately),				

	serve tea bags	single serve; tea bag must be unbleached and compostable; packaging must be compostable and/or recyclable				
Pilot Version C (10 schools) <ul style="list-style-type: none"> - 3 elementary schools - 3 middle schools - 4 high schools - Estimated daily use: 25 cups coffee per day per school - 180 school days per year 						
1	5 lb bag coffee beans	Coffee beans, whole, roasted	\$54.63 7% disc	30	Bi-Weekly	\$1,638
2	5 lb bag coffee beans	Coffee beans, whole, roasted, decaffeinated	\$59.29 7% disc	10	Bi-Weekly	\$592.90
3	1 machine	Coffee machine (drip coffee, ice coffee, hot water for tea); includes coffee bean grinder (if not, please provide separate grinder pricing). <i>Optional: provide a second quote for a machine that includes espresso capacity as well.</i>	Brewer - \$1,102.45 Grinder - \$1,081.20 Espresso - \$11,298 Tax: \$1,011.09	3 machines 15% Equipment discount		Brewers - \$11,020 Grinders - \$10,812 Espresso - \$112,980 Tax: \$10,110.90
4	n/a	Machine maintenance and support. Please quote an annual fee for coffee machine training, maintenance, repair, and support.		As Needed	Bi-Annual Preventative maintenance	1st year parts and labor included. Parts only afterward
5	1 case - 250 cups	Coffee cups, 8 oz, compostable, no PFAS				
6	1 case - 250 cups	Coffee cups, 12 oz, compostable, no PFAS				
7	1 case - 250 lids	Coffee cup lids, fit 8 oz and 12 oz cup, compostable, no PFAS				
8	1 case - 250 cup sleeves	Coffee cup sleeves, fit 8 oz and 12 oz cup, compostable				
9	1 case - 50 single serve tea bags	Tea bags, assorted flavors (please list all choices; please list caffeinated, green, and herbal teas separately), single serve; tea bag must be unbleached and compostable; packaging must be compostable and/or recyclable				