

Proposal

Durham Public Schools

RFP#179-2324-226-MO-Licenses

Crayon Software Experts, LLC
Lusio Filiba, SLED Client Director
Phone: 202-549-3431

Shannon Sigmon, VP Sales (binding representative)
Phone: 469-329-0290



Crayon Software Experts LLC
12221 Merit Drive, Suite 1400, Dallas, Texas 75251

**DURHAM PUBLIC SCHOOLS
REQUISITION**

DATE: 09/11/2023

BUDGET CODE: 8-6400-915-418-000-296-00

COMMODITY CODE:

Requisition #:

108949

P.O. #:

BEST PRICE(ATTACHED): ☐

FRANCHISE/SOLE SOURCE(ATTACHED): ☐

VENDOR #: 67723

SHIPPING #: 916

NAME: Crayon Software Experts LLC

SHIP TO: DURHAM PUBLIC

ADDRESS:

SCHOOLS SCHOOL/DEPT. NAME:

ATTN: HAM/Joy Malone SD HAM/Krystal Merritt

296 E-Rate-Sytem *ED*

ORDERED QTY	U/M	STOCK NUMBER	DESCRIPTION	UNIT PRICE	TOTAL COST
			RFP#179-2324-226-MO-Licenses		\$ 0.00
					\$ 0.00
3,861	EA		Defender for O354 Plan 2 Edu SubVL PerUser	\$ 23.49	\$ 90,694.89
3,861	EA		M365 A3 Unified Edu Sub Per User	\$ 51.91	\$ 200,424.51
35,000	EA		M365 A3 Unified Edu Sub Student Use Benefit Per User	\$ 0.00	\$ 0.00
5	EA		PrjctPro ALNG LicSAPk MVL w1PrjctSvrCAL	\$ 61.40	\$ 307.00
16	EA		SQLSvrEntCore ALNG LicSAPk MVL 2LicCoreLic	\$ 1,255.69	\$ 20,091.04
16	EA		SQLSvrStdCore ALNG LicSAPk MVL 2LicCoreLic	\$ 327.45	\$ 5,239.20
5	EA		VisioPlan2forEDU ShrdSvr ALNG SubsNLMVL PerUsr	\$ 23.49	\$ 117.45
1	EA		WinSvrExtConn ALNG LicSAPk MVL	\$ 167.66	\$ 167.66
300	EA		WinSvrSTDCore ALNG LicSAPk MVL 2LicCoreLic	\$ 6.04	\$ 1,812.00
1	EA		Azure Prepayment	\$ 1,276.60	\$ 1,276.60
5	EA		Power BI Pro EDU Sub Per User	\$ 23.53	\$ 117.65
					\$ 0.00

AUTHORIZATION OF REQUISITION

I have verified that the items requested above have been selected from the appropriate sources and that appropriate funds have been authorized to cover the cost of the items.

SUB-TOTAL \$ 320,248.00

SHIPPING (IF APPLICABLE)

NC SALES TAX (INC IN TAX CALCULATION) \$ 24,018.60

GRAND TOTAL \$ 344,266.60

Krystal Merritt

9/12/2023

NAME

DATE

Joy Malone
PROGRAM COORDINATOR/DIRECTOR

9/18/2023
DATE

PURCHASING DEPT.

DATE





Date: September 14, 2023

Durham Public Schools Board of Education Work Session PRECIS

Agenda Item: Microsoft Enrollment for Education Solutions Licensing Renewal

Staff Liaison Present: Joy Malone
Executive Director, IT

Phone: (919) 560-2654

Main Points:

- Microsoft Enrollment for Education Solutions (EES) is a commitment-based Microsoft Volume Licensing agreement for academic organizations with 1,000 or more users (known as Education Qualified Users) or students that want to license one or more Education Platform Products organization-wide. Student use benefits are available, and Software Assurance is included for some on-premises products.
- Durham Public Schools currently has 32,000 students and 3861 Education Qualified Users who utilize O365 licenses. These licenses provide access to Microsoft Outlook for email, Microsoft Word, Excel, PowerPoint, Project, Visio, Teams for collaboration, OneDrive for Storage and other Operations software like SQL Server, Windows Server, Advanced Threat Protection, Azure and Exchange Online utilized by the Technology Department.
- Through the BID process with RFP#179-2324-226-MO-LICENSES, the Technology Department recommends signing a one-year contract at a cost of \$320, 248.00 with Crayon Software Experts to renew the Microsoft EES Subscription for the year 2023-24.

Fiscal Implications:

The DPS IT 2023-24 budget includes the licensing cost for this contract.

Purpose

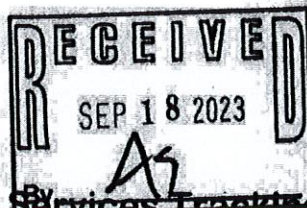
Information/Discussion: ☐

Action: ☐

Consent: ☒

Reviewed by:

☒ Finance P.L. ☒ Attorney J.W.

Rt. 09/29/23
Rev. 11.4.21 KDD

Admin Use Only	
Date Received:	

Academic Services Tracking Form

Initiating Office	
Chief of Staff	
Budget Analyst	
Purchasing Dept.	

Document Name	Crayon	Date Due	ASAP	
Summary	Durham Public Schools currently has over 30,000 students and 3,800 education qualified users who utilize 0365 licenses. These licenses provide access to Microsoft Outlook for email, Microsoft Word, Excel, PowerPoint, Project, Visio, Teams for collaboration, OneDrive for Storage and other Operations softwares like SQL Server, Windows Server, Advanced Threat Protection, Azure and Exchange Online utilized by the Technology Department.			
If Applicable	Amount	\$344,266.60	Budget Code	8-6400-915-418-000-296-00
Document Type	<input checked="" type="checkbox"/> Contract/MOU/MOA <input type="checkbox"/> New-Needs Legal Review <input checked="" type="checkbox"/> No Material Changes * Changes to date & funding amount only* (Legal Review not required. In comments section, explain last time approved.) <input type="checkbox"/> Significant changes-In comments section below, explain changes. <input checked="" type="checkbox"/> Finance Document <input type="checkbox"/> Travel Packet <input type="checkbox"/> Other Document: _____			
Comments				
Department Name	Information Technology	Submitted By	Krystal Merritt	
Supervisor's Name				
Direct Report's Signature		Date	9/18/2023	
Requested Action				
<input checked="" type="checkbox"/> Deputy Superintendent Approval (48hr) <input type="checkbox"/> Chief Financial Officer Signature <input type="checkbox"/> Board Chair Signature <input checked="" type="checkbox"/> Superintendent's Approval (1 week) <input checked="" type="checkbox"/> Deputy Superintendent's Signature <input checked="" type="checkbox"/> Superintendent's Signature				
Legal Review				
<input type="checkbox"/> Chief of Staff Approval	1 st Review	Approved: <input type="checkbox"/> Int.: _____	Denied: <input type="checkbox"/> Int.: _____	Comments:
	2 nd Review (If Applicable)	Approved: <input type="checkbox"/> Int.: _____	Denied: <input type="checkbox"/> Int.: _____	Comments:
Request Approved:			9-20-2023 Date Approved	
Comments from Deputy Supt.	Hold Pending Board approval on 9-28-2023 (Consent Agenda)			
Superintendent's Approval				

Sept. 21, 2023
Date Forwarded to Superintendent

Budget Analyst Initials

Date Approved